# FITCH AFFIRMS CREDIT EUROPE BANK; REVISES OUTLOOK ON RUSSIAN SUBSIDIARY TO STABLE

Fitch Ratings-Moscow/London-05 December 2016: Fitch Ratings has affirmed Credit Europe Bank NV's (CEB) and Russia-based subsidiary, Credit Europe Bank (CEBR)'s, Long-Term Issuer Default Ratings (IDRs) at 'BB-'. The Outlook on CEBR's Long-Term IDR has been revised to Stable from Negative while that on CEB is Stable. A full list of rating actions is available at the end of this rating action commentary.

## KEY RATING DRIVERS

CEB's IDRS AND VR

CEB's Long-Term IDR and Viability Rating (VR) reflect the bank's high exposure to volatile operating environments and cyclical industries inherent to the bank's business model. They also reflect a niche but established trade finance franchise, the bank's acceptable asset quality, strengthened capitalisation and adequate liquidity and funding.

CEB's business is concentrated in emerging economies, and at end-June 2016, exposures to Russia, Turkey and Romania represented 26%, 25% and 16% of gross loans, respectively. The bank has been gradually growing its corporate loan book in western Europe by targeting local operations of large Turkish corporates. This, together with maintaining its niche franchise in trade and commodity finance, could reduce the volatility of CEB's performance over the longer term. Fitch expects lending in developed markets and to Turkish borrowers to be the main profit generator for the bank in 2H16 and 2017.

CEB is exposed to cyclical industries, particularly construction and real estate, which made up about a quarter of corporate loans (1.3x of Fitch core capital (FCC)) at end-June 2016. Single-name concentration remains high, with the 20-largest borrowers accounting for almost half of corporate loans (2.3x FCC). This is partly mitigated by the bank's hands-on approach to managing corporate customers.

Non-performing loans (NPLs) were moderate at 6.4% of gross loans at end-June 2016 (5.9% at end-2015). CEB's sizeable portfolio of sub-standard loans (5.4% of gross loans at end-June 2016) also represents a risk for the bank, although the absolute amount of NPLs and substandard loans has been declining over the last 18 months. In Russia, credit losses have moderated and we believe asset quality has stabilised, but remains weak, as does the quality of the Romanian exposure. The better-performing Turkish loan book and exposures to developed markets somewhat offset these pressures.

In Romania, CEB's main risk is in the legacy mortgage loan book (0.4x FCC, roughly equally split between loans denominated in euro and Swiss franc). CEB stopped issuing mortgage loans in 2008 but loan book amortisation has been slow. In May 2016 the Romanian parliament passed a law allowing retail mortgage borrowers to return real estate collateral to banks in exchange for loan write-off. This could have a material negative impact on CEB because of the high loan-to-value ratios of most of its mortgage loans, which provide borrowers incentives to use the debt/asset swap (although so far the take-up has been moderate according to the bank).

Additional risk stems from the proposed law on the conversion of Swiss franc-denominated loans into local currency at historical exchange rates. We believe that these developments, while negative, are sufficiently offset by CEB's strengthened capitalisation.

CEB's capitalisation has improved in the last two years due to loan book contraction, an EUR100m equity injection from CEB's ultimate owner in 1Q15 and a USD126m subordinated perpetual debt conversion into common equity in 4Q14. The bank's consolidated FCC/FCC-adjusted risk-weighted assets ratio stood at a reasonable 12.5% at end-June 2016, although it remains exposed to high loan book concentrations.

Granular deposits are CEB's main funding source, and most are collected in the Netherlands and Germany (48% of non-equity liabilities at end-June 2016). The majority of deposits are covered by the Dutch deposit guarantee, which contributes to funding stability. Liquidity is adequate, with high-quality liquid assets (cash, central bank deposits and securities that can be pledged with central banks) amounting to 8% of total assets at end-June 2016.

#### CEB's SUPPORT RATING AND SUPPORT RATING FLOOR

CEB's Support Rating of '5' and Support Rating Floor of 'No Floor' reflect Fitch's view that senior creditors cannot rely on receiving full extraordinary support from the sovereign if CEB becomes non-viable. This reflects the bank's lack of systemic importance in the Netherlands, as well as the recent implementation of the EU's Bank Recovery and Resolution Directive and the Single Resolution Mechanism. These provide a framework for resolving banks, which is likely to require senior creditors participating in losses, if necessary, instead or ahead of a bank receiving sovereign support.

Similarly, support from the bank's private shareholder, although possible, cannot be reliably assessed.

#### CEBR'S ISSUER RATINGS AND SENIOR DEBT

The affirmation of CEBR's IDRs and VR reflects reasonable asset quality metrics to date, strong capitalisation and reduced pressures on the bank's bottom line, driven by lower impairment charges. The ratings also factor in CEBR's tight liquidity position in light of bulky wholesale repayments within the next 12 months. However, Fitch believes that refinancing risks should be manageable.

The revision of the Outlook to Stable from Negative reflects moderate improvement in the bank's asset quality metrics, Fitch's expectation that the bank's future credit losses should be fully absorbed by pre-impairment profits, without eroding capital, and Fitch's view that the bank's performance in 2017 should further improve following a decline in funding costs and loan impairment charges.

Asset quality pressures moderated in 1H16 as reflected in the 5% NPL origination rate (defined as the increase in loans overdue above 90 days, plus write-offs, divided by average performing loans), down from 8% in 2015. The corporate loan book remains highly concentrated, with the largest 20 groups of borrowers accounting for 72% of total corporate loans, or 1.3x of FCC at end-1H16, most of which operate in the high-risk construction and real estate segments.

The dollarisation of corporate loans is high at about 80%, while the share of naturally hedged borrowers is low. NPLs (loans overdue above 90 days) in the corporate loan book stood at a moderate 11%, being only 37% covered by impairment reserves. However, adequate collateral coverage and its reasonable valuation, in Fitch's view, mitigate credit risks to an extent.

The gradual recovery of the Russian consumer finance market shrank credit losses on the bank's retail portfolio to 7% in 1H16 from 10% in 2015. The large share of secured products (car loans and mortgages, 38% of gross retail loans at end-1H16) should further ease the magnitude of losses. Retail NPLs of 9% at end-1H16 were almost fully covered by reserves. However, in Fitch's view, CEBR's retail loan book continues to be under pressure from high borrower indebtedness and weak economic conditions, and its future performance will largely depend on the broader economy.

The bank's profitability metrics started to recover in 2016 after a marked weakening in 2015 caused by broader deterioration of the economy, a spike in the key CBR key rate and increased tensions between Turkey and Russia. In 1H16, the bank's cost of risk declined to 4.7%, from 6.1% in 2015, as a result of stabilising asset quality. However, pre-impairment profits are still under pressure from elevated funding costs (9.4% in 1H16). Fitch expects the bank's net interest margin and overall profitability to improve in 2017 against the backdrop of declining funding costs, as the bank should gradually reprice the bulk of its expensive wholesale funds and continue to reduce its customer deposits rates.

CEBR's capitalisation is robust with a high 17.1% FCC ratio at end-1H16, supported by sizeable loan book deleveraging (28% in 2015-1H16). The Tier 1 Regulatory CAR was a weaker 9.5% at end-10M16 due to higher statutory risk weights applied to high margin retail loans and a sizeable operational risk component. CEBR also holds a junior tranche of its asset-backed securities on the balance sheet, which is 12.5x risk-weighted, according to regulatory standards. The securitisation matures in June 2017, as a result of which the bank's Tier 1 Regulatory CAR should increase by about 3 ppts, according to Fitch's estimate.

The bank's refinancing risks are high in light of potential wholesale debt repayments within the next 12 months (RUB18bn, including RUB10bn of put options, or 23% of end-10M16 total liabilities). Only 30% of these redemptions are covered by liquid assets. However, a sizeable pre-committed credit line from the parent bank is available in case of need, according to bank's management. Fitch also believes that CEBR should be able to refinance at least some of its wholesale debt. In addition, the bank could sell some of its corporate loans to other banks of the group, which should help CEBR preserve its liquidity in a stress scenario.

CEBR's senior unsecured debt is rated in line with the bank's Long-Term IDR.

CEBR's Support Rating of '4' reflects the limited probability of support from CEB, in case of need. This view is based on CEB's somewhat constrained ability (as reflected in the 'BB-' rating) to provide capital support, given CEBR's large size (around 20% of group's assets at end-1H16).

## CEB's AND CEBR'S SUBORDINATED DEBT

CEB's Tier 2 subordinated debt and CEBR's old-style subordinated debt is rated one notch below the banks' VR (CEB) and Long-Term IDR (CEBR), reflecting below-average recovery prospects for this type of debt.

# **RATING SENSITIVITIES**

## CEB

Upside for CEB's Long-Term IDR and VR is currently limited, although a further rebalancing towards lending in less volatile operating environments would be credit-positive. Ratings could be downgraded in case of marked asset quality deterioration, leading to a material erosion of CEB's capitalisation.

An upgrade of the Support Rating and upward revision of the Support Rating Floor would be contingent on a positive change in the Netherlands' propensity to support its banks. While not impossible, this is highly unlikely in Fitch's view.

The subordinated debt rating is likely to move in tandem with CEB's VR.

# CEBR

CEBR's Long-Term IDR and VR could be downgraded if there is a marked deterioration of the bank's asset quality metrics, translating into significant erosion of capital, or in case of a material tightening of liquidity and increase in refinancing risks. Upside is currently limited, though a

material strengthening of bank's franchise and improvement of CEBR's asset quality, profitability metrics and funding profile would be credit positive.

CEBR's Support Rating is sensitive to CEB's ratings (and hence, its ability to provide support) and any marked changes in the group's strategic commitment to the Russian market.

CEBR's senior and subordinated debt ratings are sensitive to changes in the bank's Long-Term IDR.

The rating actions are as follows:

Credit Europe Bank NV Long-Term IDR: affirmed at 'BB-', Outlook Stable Short-Term IDR: affirmed at 'B' Viability Rating: affirmed at 'bb-' Support Rating: affirmed at '5' Support Rating Floor: affirmed at 'No Floor' Subordinated debt: affirmed at 'B+'

Credit Europe Bank Long-Term IDR: affirmed at 'BB-', Outlook revised to Stable from Negative Short-Term IDR: affirmed at 'B' National Long-Term rating: affirmed at 'A+(rus)', Outlook revised to Stable from Negative Viability Rating: affirmed at 'bb-' Support Rating: affirmed at 'bb-' Senior unsecured debt: affirmed at 'BB-'/'A+(rus)' Subordinated debt (issued by CEB Capital SA): affirmed at 'B+'

Contact: Primary Analysts Bjorn Norrman (CEB) Senior Director +44 20 3530 1330 Fitch Ratings Limited 30 North Colonnade London E14 5GN

Dmitri Vasiliev (CEBR) Director +7 495 956 5576 Fitch Ratings CIS Limited 26 Valovaya Street, Moscow 115054

Secondary Analysts Konstantin Yakimovich (CEB) Director +44 20 3530 1789

Alyona Plakhova (CEBR) Associate Director +7 495 956 2409

Committee Chairperson

James Watson Managing Director +7 495 956 6657

Media Relations: Elaine Bailey, London, Tel: +44 203 530 1153, Email: elaine.bailey@fitchratings.com.

Additional information is available on www.fitchratings.com

Applicable Criteria Global Bank Rating Criteria (pub. 25 Nov 2016) https://www.fitchratings.com/site/re/891051

ALL FITCH CREDIT RATINGS ARE SUBJECT TO CERTAIN LIMITATIONS AND DISCLAIMERS. PLEASE READ THESE LIMITATIONS AND DISCLAIMERS BY FOLLOWING THIS LINK: HTTPS://WWW.FITCHRATINGS.COM/UNDERSTANDINGCREDITRATINGS. IN ADDITION, RATING DEFINITIONS AND THE TERMS OF USE OF SUCH RATINGS ARE AVAILABLE ON THE AGENCY'S PUBLIC WEB SITE AT WWW.FITCHRATINGS.COM. PUBLISHED RATINGS, CRITERIA, AND METHODOLOGIES ARE AVAILABLE FROM THIS SITE AT ALL TIMES. FITCH'S CODE OF CONDUCT, CONFIDENTIALITY, CONFLICTS OF INTEREST, AFFILIATE FIREWALL, COMPLIANCE, AND OTHER RELEVANT POLICIES AND PROCEDURES ARE ALSO AVAILABLE FROM THE CODE OF CONDUCT SECTION OF THIS SITE. FITCH MAY HAVE PROVIDED ANOTHER PERMISSIBLE SERVICE TO THE RATED ENTITY OR ITS RELATED THIRD PARTIES. DETAILS OF THIS SERVICE FOR RATINGS FOR WHICH THE LEAD ANALYST IS BASED IN AN EU-REGISTERED ENTITY CAN BE FOUND ON THE ENTITY SUMMARY PAGE FOR THIS ISSUER ON THE FITCH WEBSITE.

Copyright © 2016 by Fitch Ratings, Inc., Fitch Ratings Ltd. and its subsidiaries. 33 Whitehall Street, NY, NY 10004. Telephone: 1-800-753-4824, (212) 908-0500. Fax: (212) 480-4435. Reproduction or retransmission in whole or in part is prohibited except by permission. All rights reserved. In issuing and maintaining its ratings and in making other reports (including forecast information), Fitch relies on factual information it receives from issuers and underwriters and from other sources Fitch believes to be credible. Fitch conducts a reasonable investigation of the factual information relied upon by it in accordance with its ratings methodology, and obtains reasonable verification of that information from independent sources, to the extent such sources are available for a given security or in a given jurisdiction. The manner of Fitch's factual investigation and the scope of the third-party verification it obtains will vary depending on the nature of the rated security and its issuer, the requirements and practices in the jurisdiction in which the rated security is offered and sold and/or the issuer is located, the availability and nature of relevant public information, access to the management of the issuer and its advisers, the availability of pre-existing third-party verifications such as audit reports, agreed-upon procedures letters, appraisals, actuarial reports, engineering reports, legal opinions and other reports provided by third parties, the availability of independent and competent third- party verification sources with respect to the particular security or in the particular jurisdiction of the issuer, and a variety of other factors. Users of Fitch's ratings and reports should understand that neither an enhanced factual investigation nor any third-party verification can ensure that all of the information Fitch relies on in connection with a rating or a report will be accurate and complete. Ultimately, the issuer and its advisers are responsible for the accuracy of the information they provide to Fitch and to the market in offering documents and other reports. In issuing its ratings and its reports, Fitch must rely on the work of experts, including independent auditors with respect to financial statements and attorneys with respect to legal and tax matters. Further, ratings and forecasts of financial and other information are inherently forward-looking and embody assumptions and predictions about future events that by their nature cannot be verified as facts. As a result, despite any verification of current facts, ratings and forecasts can be affected by future events or conditions that were not anticipated at the time a rating or forecast was issued or affirmed.

The information in this report is provided "as is" without any representation or warranty of any kind, and Fitch does not represent or warrant that the report or any of its contents will meet any of the requirements of a recipient of the report. A Fitch rating is an opinion as to the creditworthiness of a security. This opinion and reports made by Fitch are based on established criteria and methodologies that Fitch is continuously evaluating and updating. Therefore, ratings and reports are the collective work product of Fitch and no individual, or group of individuals, is solely responsible for a rating or a report. The rating does not address the risk of loss due to risks other than credit risk, unless such risk is specifically mentioned. Fitch is not engaged in the offer or sale of any security. All Fitch reports have shared authorship. Individuals identified in a Fitch report were involved in, but are not solely responsible for, the opinions stated therein. The individuals are named for contact purposes only. A report providing a Fitch rating is neither a prospectus nor a substitute for the information assembled, verified and presented to investors by the issuer and its agents in connection with the sale of the securities. Ratings may be changed or withdrawn at any time for any reason in the sole discretion of Fitch. Fitch does not provide investment advice of any sort. Ratings are not a recommendation to buy, sell, or hold any security. Ratings do not comment on the adequacy of market price, the suitability of any security for a particular investor, or the tax-exempt nature or taxability of payments made in respect to any security. Fitch receives fees from issuers, insurers, guarantors, other obligors, and underwriters for rating securities. Such fees generally vary from US\$1,000 to US\$750,000 (or the applicable currency equivalent) per issue. In certain cases, Fitch will rate all or a number of issues issued by a particular issuer, or insured or guaranteed by a particular insurer or guarantor, for a single annual fee. Such fees are expected to vary from US\$10,000 to US\$1,500,000 (or the applicable currency equivalent). The assignment, publication, or dissemination of a rating by Fitch shall not constitute a consent by Fitch to use its name as an expert in connection with any registration statement filed under the United States securities laws, the Financial Services and Markets Act of 2000 of the United Kingdom, or the securities laws of any particular jurisdiction. Due to the relative efficiency of electronic publishing and distribution, Fitch research may be available to electronic subscribers up to three days earlier than to print subscribers.

For Australia, New Zealand, Taiwan and South Korea only: Fitch Australia Pty Ltd holds an Australian financial services license (AFS license no. 337123) which authorizes it to provide credit ratings to wholesale clients only. Credit ratings information published by Fitch is not intended to be used by persons who are retail clients within the meaning of the Corporations Act 2001